

Economic analysis of individual behavior for sustainability

How do individual behave in intergenerational sustainability dilemma?
A strategy-method experiment

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Motivation

- Competition among individuals became more stiff in the current societies especially in cities.
- The population in cities exceeded the rural area for the first time in mankind history in 2008 (Mitchell, 2013).
- The life in cities encourages people to become more individualistic (Shahrier, 2016).

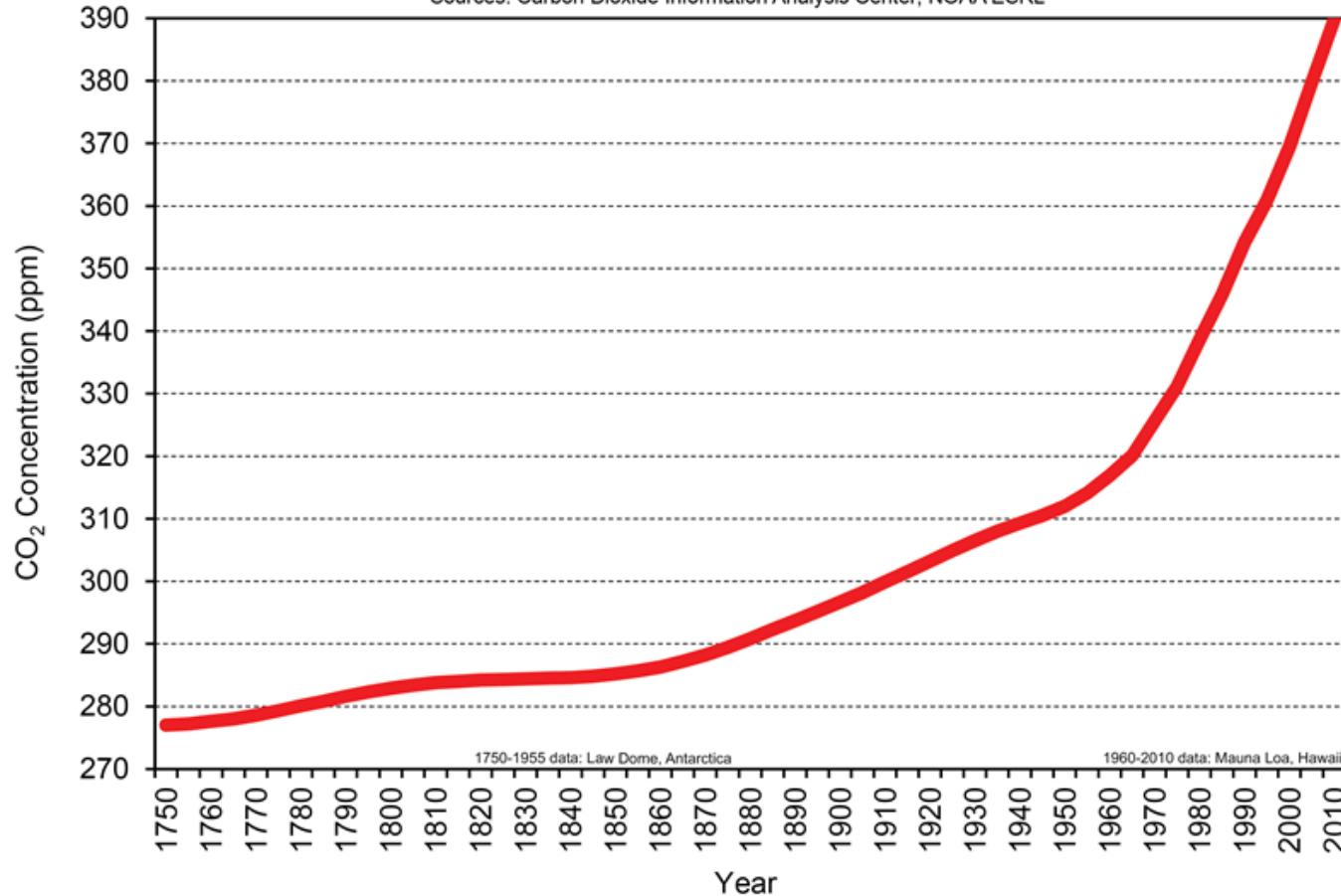
Integrational sustainability dilemma

- Public debt accumulation
 - Japan debt 200% of GDP (Saijo, 2019)
- Resources allocation
 - 1,497 billion barrel of crude oil reserves (OPEC, 2019)
- Climate change

Climate change

Changes in Atmospheric CO₂ Concentrations

Sources: Carbon Dioxide Information Analysis Center; NOAA ESRL



Climate change

A World of Agreement: Temperatures are Rising

Global Temperature Anomaly ($^{\circ}\text{C}$)

1.0 –

0.5 –

0.0 –

-0.5 –

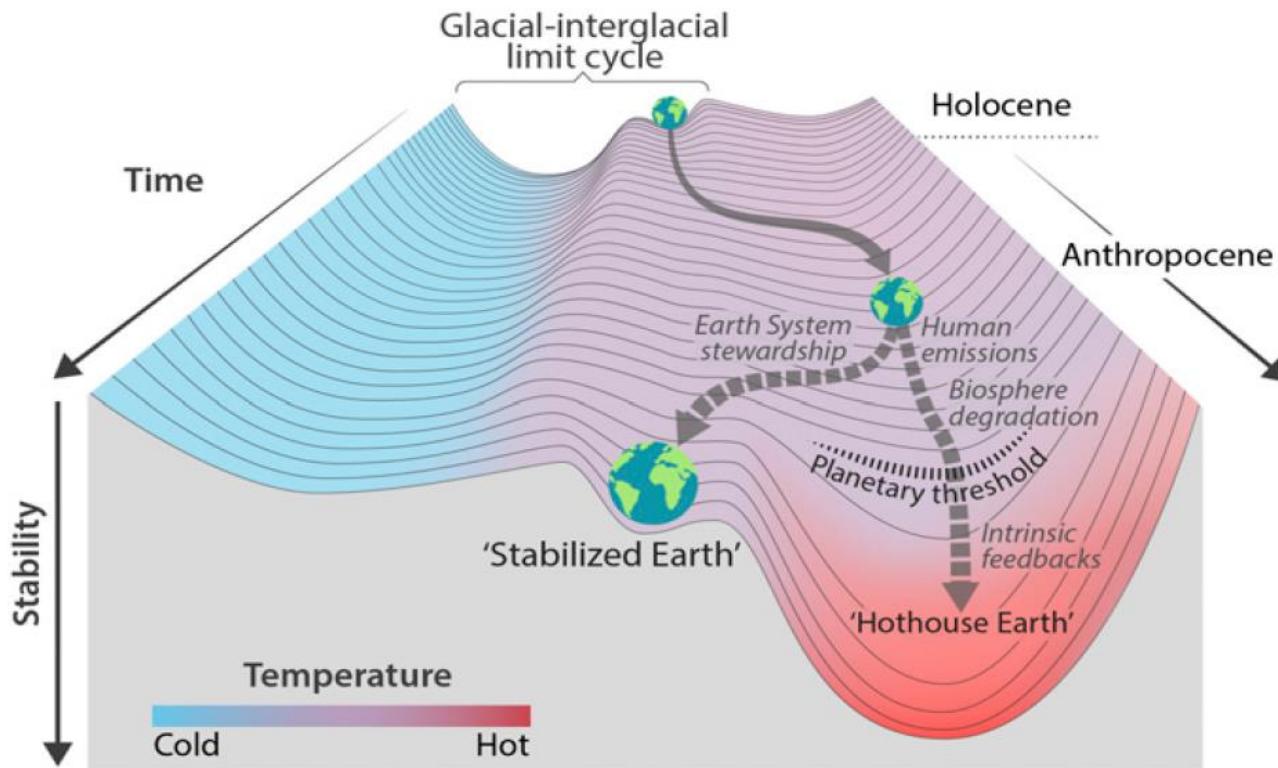
-1.0 –

Met Office Hadley Centre/Climatic Research Unit



Source: NASA Global climate Change, 2011

Tipping point



Source: Trajectories of the Earth System in the Anthropocene, 2011

Tipping point

- The time remain until CO₂ budget deplete is almost 10 years to reach the target of 1.5 °C (IPCC, 2018).
- The growing threat of abrupt and irreversible climate changes must be faced through economic action by individuals, companies, societies (Lenton, 2019).

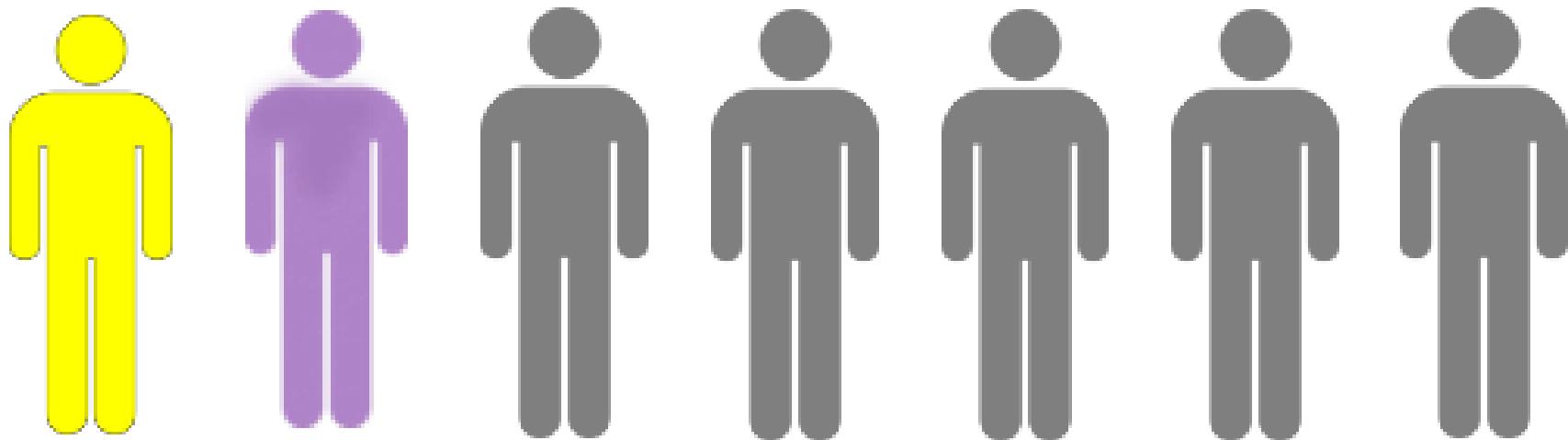
How an individual behaves in ISDG?

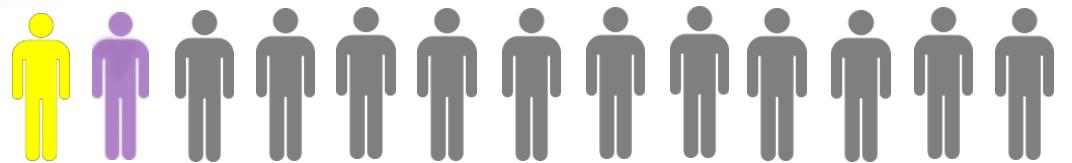
- Individual behavior regarding intergeneration suitability dilemma game.
- Information about the previous and future generational is fully provided.

How an individual behaves in ISDG?

- Can empathy influence the individual behavior towards future generations?
- Does information about previous and future generations alter the effect of empathy on the individual behavior?

One Person: Intergenerational Sustainability Dilemma game (ISDG)





(A)3600

(B)2700

(A)2700

(B)1800

(A)3600

(B)2700



(A)3600

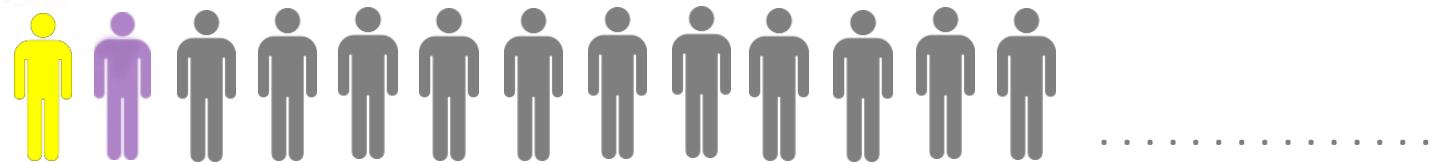
(B)2700

(A)2700

(B)1800

(A)3600

(B)2700



D=900

(A)3600

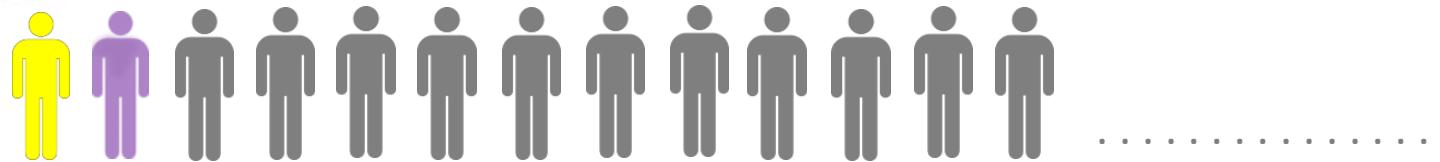
(B)2700

(A)2700

(B)1800

(A)3600

(B)2700



Option (A)=X=3600

(A)3600

(B)2700

(A)2700

(B)1800

(A)3600

(B)2700

No. of future generations who could have the same resources=X/D=6 generations



D=300

(A)3600

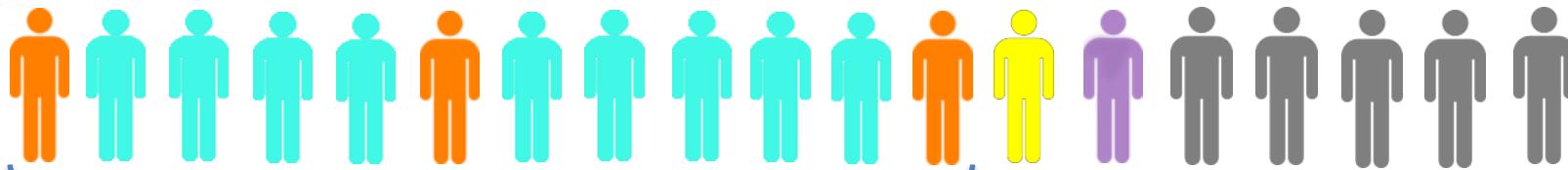
(B)3300

(A)3300

(B)3000

(A)3600

(B)3300



History of previous generations

(A)2700

(B) 2400

(A)2400

(B)2100

(A) 2700

(B) 2400

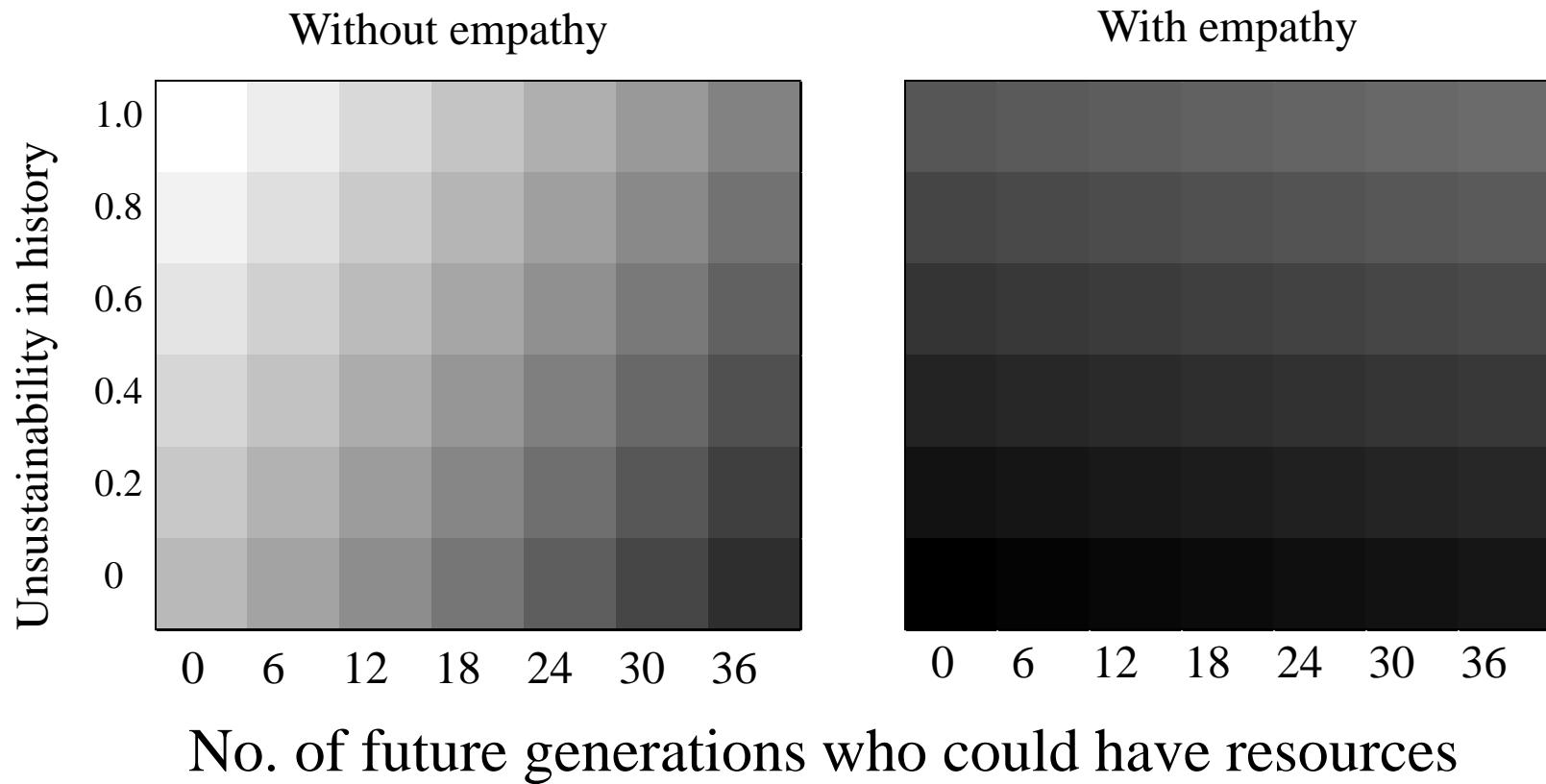
The treatment

- We used future ahead and back (FAB) mechanism.
- Put current generation into future generation's shoes.
- We trigger the empathy through this mechanism.

Results

Table 2: The number and percentage of choosing option *A* and *B* in basic ISDG and FAB treatment

	Option <i>A</i>	Option <i>B</i>	Total observations
Basic ISDG	1313 (66.3%)	667 (33.7%)	1980 (100%)
FAB	839 (55.5%)	673 (44.5%)	1512 (100%)



Conclusion

- Empathy could be an effective mechanism that enable us to solve ISD.
- The information about the effect to the future generation could increase the empathy.
- As we are approaching the tipping point in the environmental system, it is time to implement this such a mechanism before it is too late.

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